



HOLLYWOOD CASINO MORGANTOWN

Public Input Hearing

April 2, 2025

OHA Docket #13347-2025

INTRODUCTIONS

- **Michele Collins**, Vice President & General Manager
- **Greg Stechyshyn**, Director of Operations
- **Jason Markle**, Director of Marketing
- **Jason Johnson**, Director of Human Resources
- **Alex Hvizda**, Regional Director of Compliance
- **Adrian King**, Ballard Spahr

INTRODUCTIONS

Michele Collins

Vice President & AGM

Jason Johnson

Director of Human Resources

Troy Markle

Director of Marketing

Greg Stechyshyn

Director of Operations

Alexandra Wert

Director of Finance

Ted Vazquez

Food & Beverage Manager

Perla Casares

Marketing Operations Manager

Max Romulus

IT Manager

Cody Ratliff

Cage / Credit Manager

Trevor Lenart

Security Manager

Josh Bicher

Surveillance Manager

Cody Kreider

Facilities Manager

Brian Pradon

Compliance Assistant Manager

Tony Frabbiele

Vice President & GM

Kim Rego

Vice President of Human Resources

Marcus Miller

Vice President & CFO

Jenny Brown

Vice President of Regional Marketing

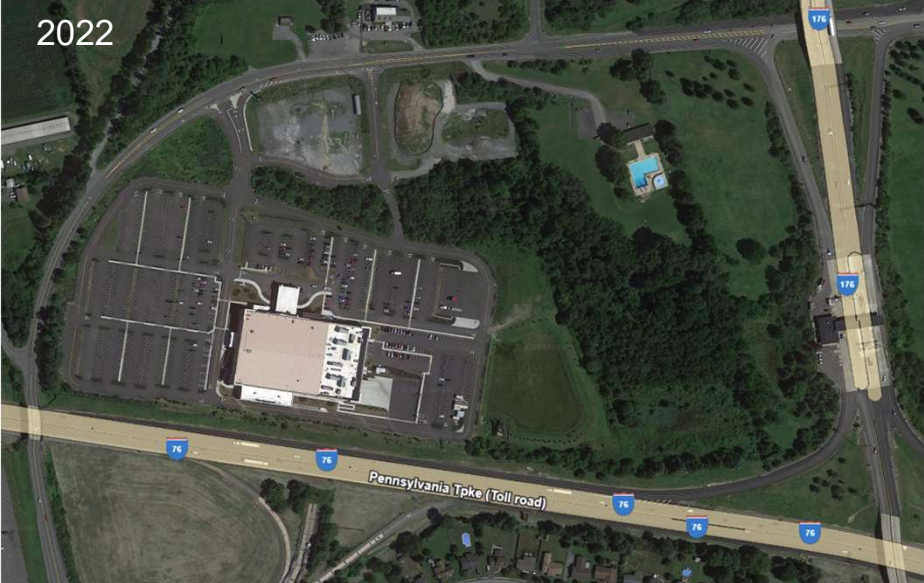
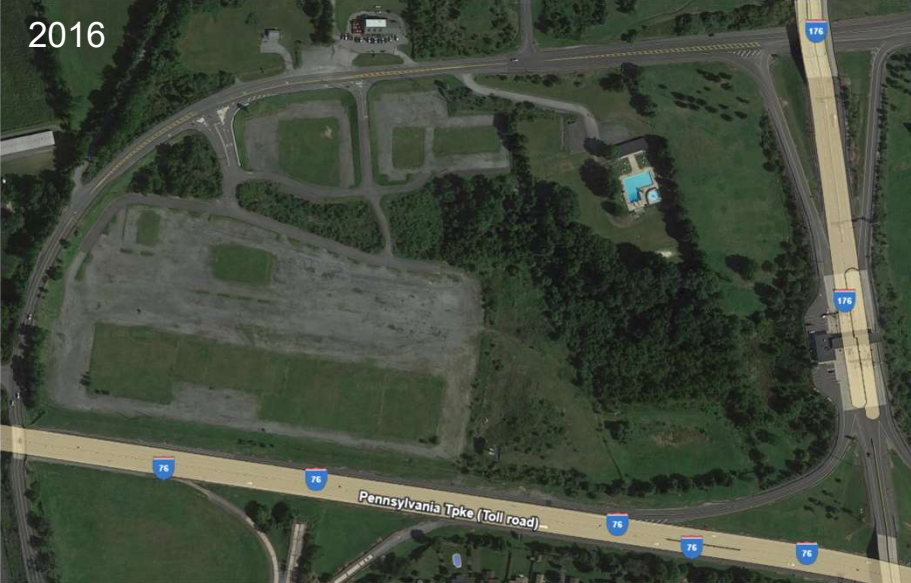
Alex Hvizda

Regional Director of Compliance

1

INVESTMENTS & IMPROVEMENTS

FROM THE GROUND UP



FROM THE GROUND UP

- \$7.5M Cat 4 License Fee
- \$2.5M Table Games License Fee
- \$10M Sports Wagering Certificate Fee
- \$93M Initial Build Cost
 - \$65M Local Business Enterprises
 - \$1.5M Minority/Women Business Enterprises
- **\$113M TOTAL INVESTMENT**
- 275 Construction Jobs



BY THE NUMBERS

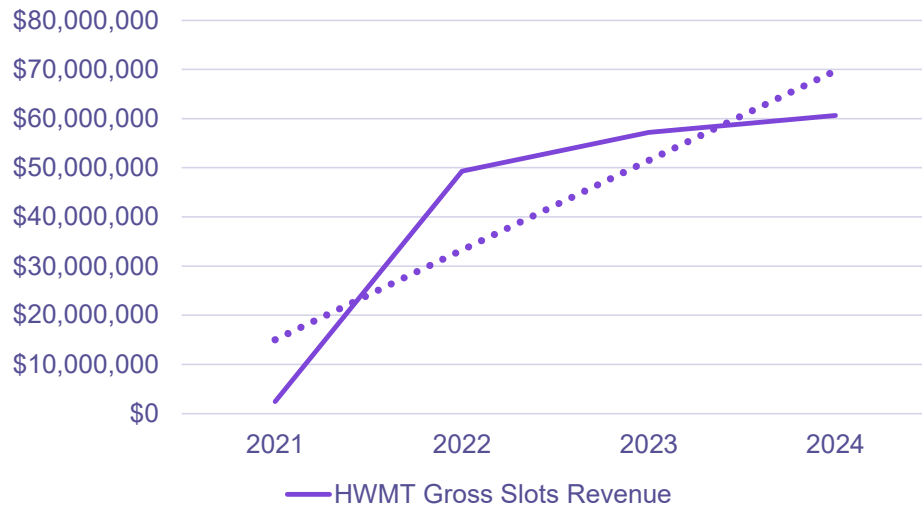
- \$210M Gross Gaming Revenue Since 2021
- \$105M Gaming/Racing Taxes and Fees Paid Since 2021
 - \$65M Commonwealth of Pennsylvania
 - \$10M Economic Development Fund
 - \$4M Section 1401 Assessment to Commonwealth of Pennsylvania
 - **\$26M** **Local Share Assessment—Municipal and County**
 - \$10M Slot & Table Games Initial License Fees
 - \$10M Sports Wagering Certificate Fee
- \$28M Salaries and wages paid since 2021
- \$3M Benefits paid since 2021
- \$7M Payroll taxes since 2021
- \$7.5M Local and State Vendor Purchasing (annually)
 - \$3.0M Berks & Contiguous Counties (since 2021; \$1.6M in 2024)
 - \$2.1M MBE/WBE Purchases (since 2021; \$934K in 2024)



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OPERATIONS

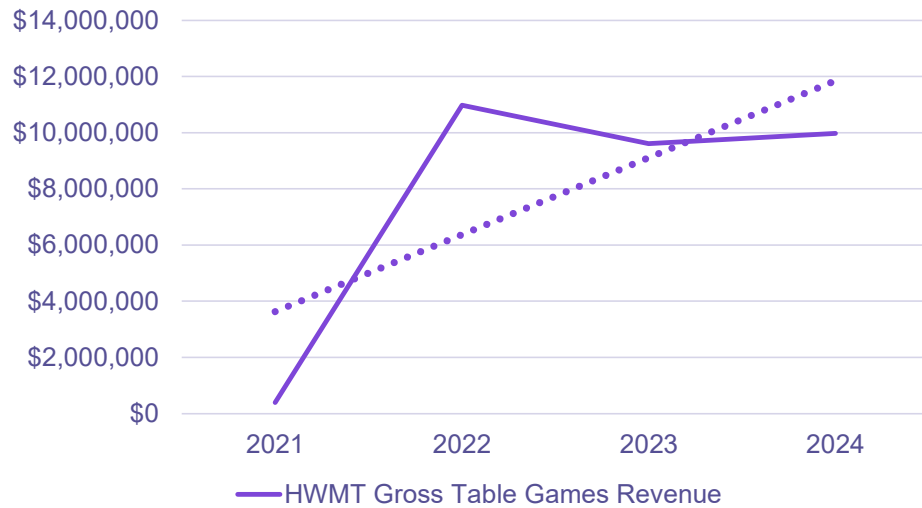
SLOTS



- \$2.2M Slot Capital (annually)
- April 2023—Added High Limit slot zone
- Smoking—34% of square footage / 40.9% of slots
- Largest Jackpot—\$131,914 (3/4/24)



TABLE GAMES



Statewide Linked Hollywood Table Games Progressive

Blazing 7s

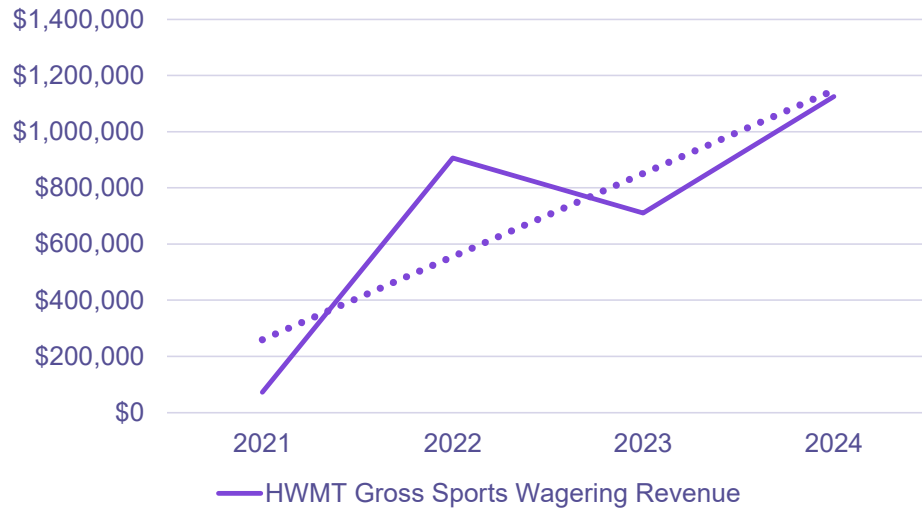
- \$2.8M Wagered
- \$3.0M Jackpots
- \$358,925 (1/19/24)
- \$323,984 (7/6/23)
- \$14,527 (1/20/23)

Five Card

- \$3.4M Wagered
- \$478K Jackpots
- \$171,267 (2/16/23)
- \$72,418 (9/13/24)
- \$69,783 (11/24/23)



SPORTS BETTING



Single
 Duke to score first and win: Yes \$5,600.00
 Wager \$39,200.00
 Potential Payout

1019643286
 Clemson @ Duke
 Football / NCAAF
 September 4, 2023, 8:00:00 PM
 Duke to score first and win Yes +600

Single
 Point Spread: WAS Commanders +7.5 \$28,888.00
 Wager \$54,020.56
 Potential Payout

1020832119
 WAS Commanders @ CIN Bengals
 Football / NFL
 September 23, 2024 at 8:15:00 PM
 Point Spread WAS Commanders +7.5 -115

Parlay (3 Picks) +268
 Wager \$8,745.20
 Potential Payout \$32,212.28

1019646903
 KC Chiefs @ NY Jets
 Football / NFL
 October 1, 2023, 8:20:00 PM
 Point Spread KC Chiefs -2.5 -278

1019646907
 ARI Cardinals @ SF 49ers
 Football / NFL
 October 1, 2023, 4:25:00 PM
 Point Spread SF 49ers -10.0 -210

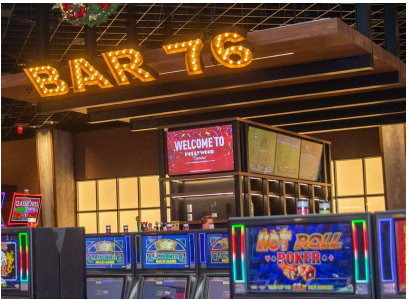
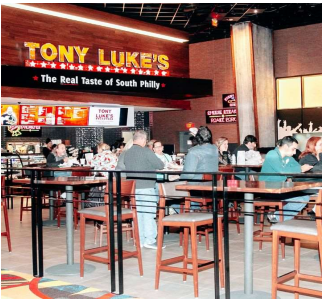
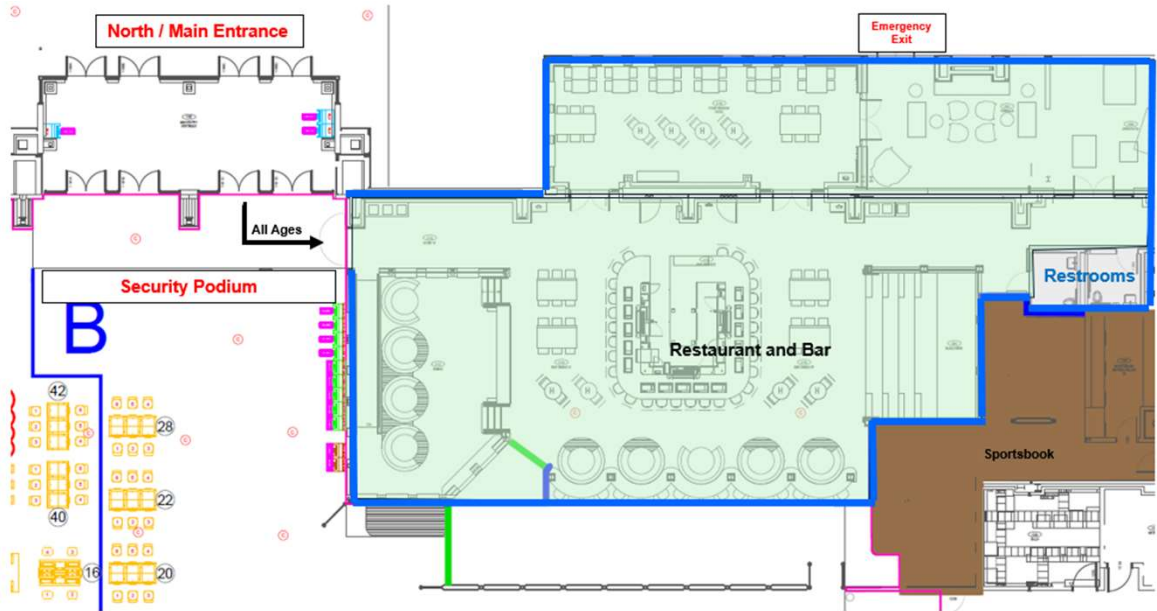
1019646900
 SEA Seahawks @ NY Giants
 Football / NFL
 October 2, 2023, 8:15:00 PM
 Moneyline SEA Seahawks -121

Largest Payout
 \$168,848—10/31/24

2-Leg Parlay
 Grigor Dimitrov (Men's Tennis)
 NY Jets > HOU Texans



NON-GAMING—FOOD & BEVERAGE



NON-GAMING—ENTERTAINMENT & OUTREACH

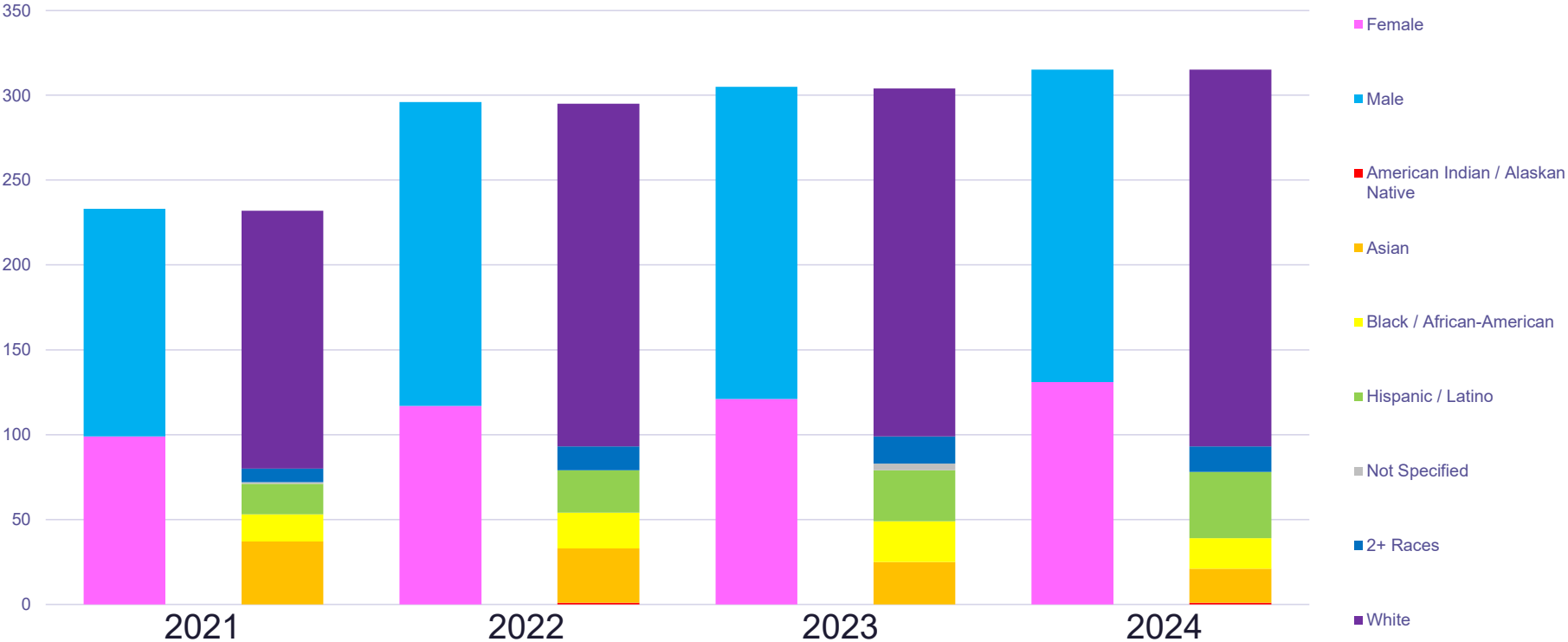


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OUR PEOPLE

REFLECTING OUR COMMUNITY

Total Employees



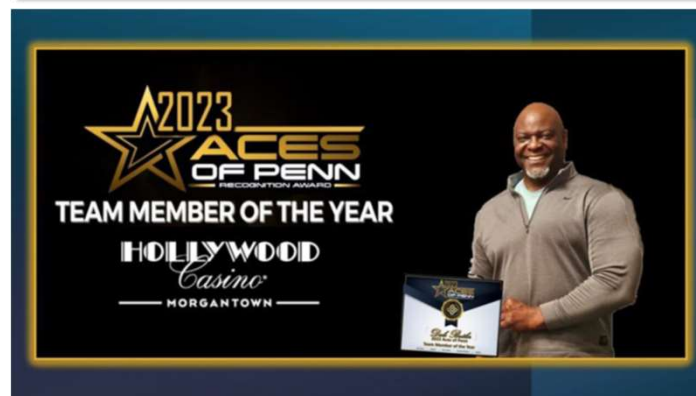
GROWING TOGETHER

- From 2021 to 2024:
 - 68 Hourly to Salary Promotion
 - 32% female
 - 13% racial minority
 - 56% under 40



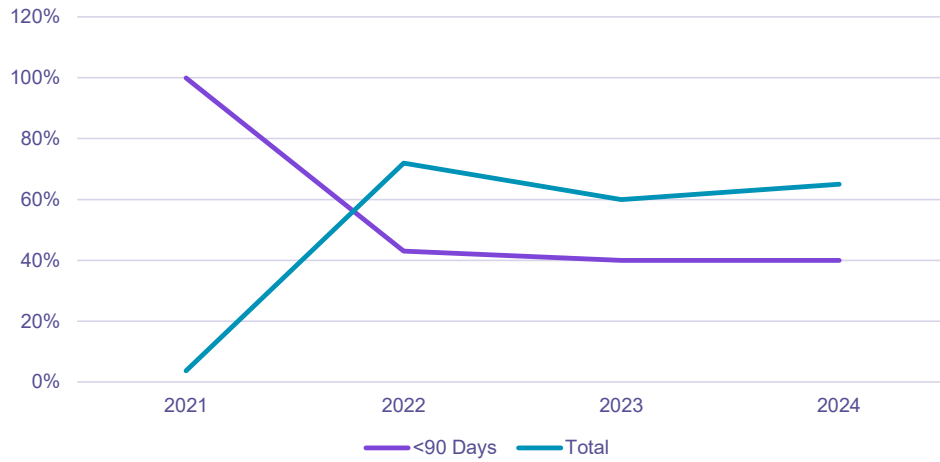
- Workforce Development
 - Penn Women
 - Emerging Leaders Program
 - Mid-Career Leadership Program
 - Penn Mentoring Program
 - Free Trainings/Certifications

CPR/AED	Narcan
Live Fire Extinguisher	Active Attack
FEMA Cyber Security	FEMA Severe Weather
Stop the Bleed	IED Awareness
PA Drug Trends	Human Trafficking
Bomb Threats	Special Events Safety



KEEPING IT FUN

Turnover



HARLEY-DAVIDSON
TEAM MEMBER DRAWING
FRIDAY, APRIL 22

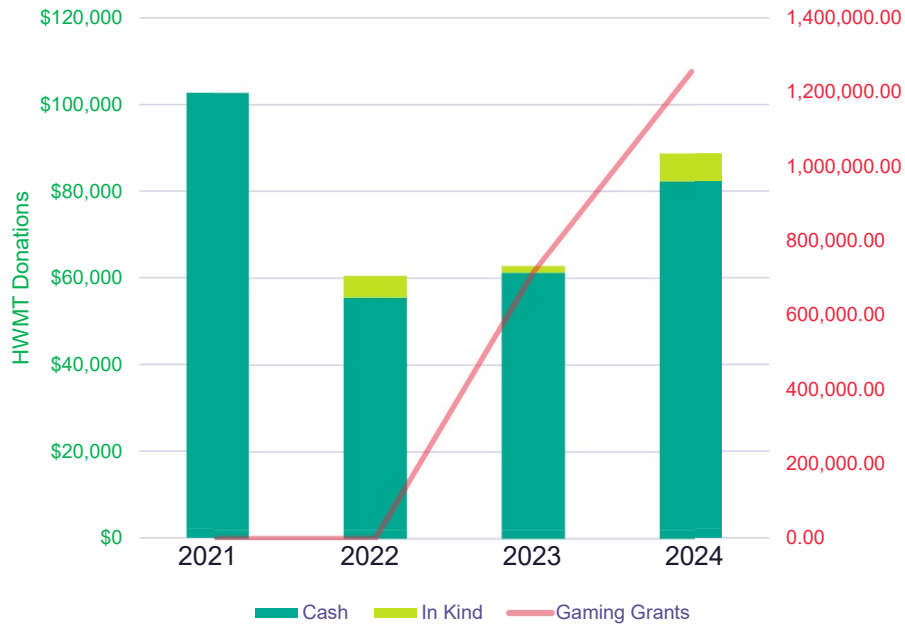
Congratulations to Matt Mason, Slot Attendant!
His name was drawn to win the Harley Davidson motorcycle!!

HOLLYWOOD
Casino
— HOBOKEN —

4

OUR COMMUNITY

GIVING BACK



\$80,000+



\$46,000+



\$41,000+



\$31,000+



\$23,000+



\$7,800+



\$5,400+

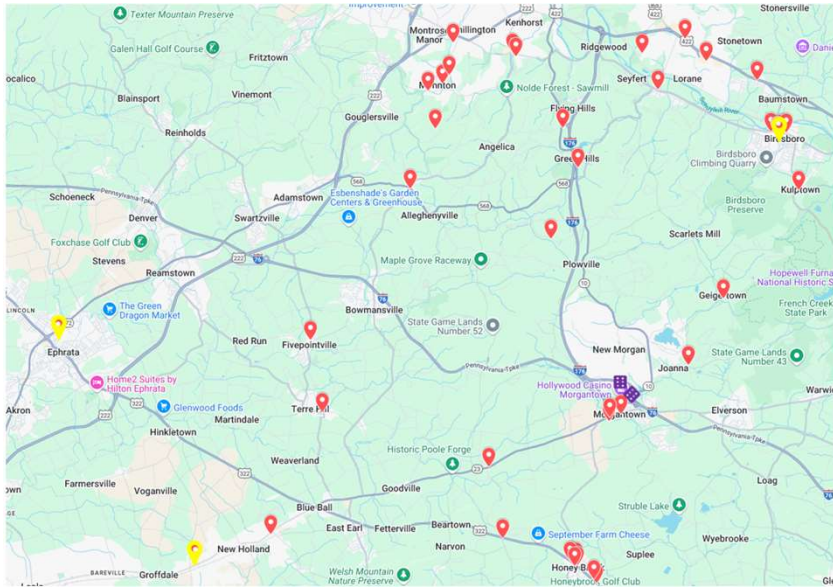
SHOWING UP



SKILL GAMES IMPACT

10-Mile Radius Around HWMT

168+ "Skill Games" | 35+ Locations



Skill Game, Slot, or VGT?





PENN
ENTERTAINMENT